

Ikhtisar Kinerja Keuangan

Financial Performance Highlights

LAPORAN LABA RUGI (Dalam Ribuan Rp)

STATEMENTS OF INCOME (In Thousand Rp)

| Keterangan | 2016 | 2017 | 2018 | Description |
|---|---------------|---------------|---------------|--|
| Penjualan Neto | 1,451,356,680 | 1,575,647,308 | 1,699,657,296 | Net Sales |
| Laba Bruto | 801,437,752 | 893,956,419 | 925,409,702 | Gross Income |
| Laba Usaha | 203,632,359 | 219,966,023 | 267,309,717 | Operating Income |
| Laba Tahun Berjalan | 152,083,400 | 162,249,293 | 200,651,968 | Income for the Year |
| Laba Tahun Berjalan yang dapat Diatribusikan kepada: | | | | Income for the Year Attributable to: |
| Pemilik Entitas Induk | 152,083,400 | 162,249,293 | 200,651,968 | Owners of the Parent |
| Kepentingan Non-Pengendali | - | - | - | Non-Controlling Interest |
| Laba Komprehensif Tahun Berjalan | 145,119,664 | 148,312,987 | 203,324,139 | Comperhensive Income for the Year |
| Laba Komprehensif Tahun Berjalan yang Dapat Diatribusikan Kepada: | | | | Comperhensive Income for the Year Attributable to: |
| Pemilik Entitas Induk | 145,119,664 | 148,312,987 | 203,324,139 | Owners of the Parent |
| Kepentingan Non-Pengendali | - | - | - | Non-Controlling Interest |
| Jumlah Saham Beredar (jumlah saham penuh) | 1,115,925,300 | 1,115,925,300 | 1,115,946,100 | Number of Shares Outstanding (full number of Shares) |
| Laba Bersih per Saham (Rupiah penuh) | 136 | 145 | 180 | Net Income per Share (full Rupiah) |

LAPORAN POSISI KEUANGAN (Dalam Ribuan Rp)

STATEMENTS OF FINANCIAL POSITION (In Thousand Rp)

| Keterangan | 2016 | 2017 | 2018 | Description |
|--------------------|---------------|---------------|---------------|---------------------|
| Aset Lancar | 1,068,967,094 | 1,175,655,601 | 1,203,372,372 | Current Assets |
| Jumlah Aset | 1,531,365,558 | 1,640,886,147 | 1,682,821,739 | Total Assets |
| Kewajiban Lancar | 374,427,510 | 441,622,865 | 416,537,366 | Current Liabilities |
| Jumlah Kewajiban | 451,785,946 | 524,586,078 | 482,559,876 | Total Liabilities |
| Modal Kerja Bersih | 694,539,582 | 734,032,736 | 786,835,006 | Net Working Capital |
| Ekuitas | 1,079,579,612 | 1,116,300,069 | 1,200,261,863 | Equity |
| Jumlah Investasi | 199,759,502 | 51,290,357 | 70,393,342 | Investments |

RASIO-RASIO KEUANGAN

FINANCIAL RATIOS

| Keterangan | 2016 | 2017 | 2018 | Description |
|---|--------|-------|-------|---|
| Marjin Laba Bruto | 55.2% | 56.7% | 54.4% | Gross Profit Margin |
| Marjin Laba Bersih | 10.5% | 10.3% | 11.8% | Net Income Margin |
| Rasio Laba Bersih terhadap Jumlah Aset | 9.9% | 9.9% | 11.9% | Net Income to Total Asset Ratio |
| Rasio Laba Bersih terhadap Jumlah Ekuitas | 14.10% | 14.5% | 16.7% | Net Income to Equity Ratio |
| Rasio Lancar | 2.86 | 2.66 | 2.89 | Current Ratio |
| Rasio Kewajiban terhadap Ekuitas | 0.42 | 0.47 | 0.40 | Liabilities to Equity Ratio |
| Rasio Kewajiban terhadap Aktiva | 0.30 | 0.32 | 0.29 | Liabilities to Assets ratio |
| Rasio Kewajiban Lancar terhadap Aset Lancar | 0.35 | 0.38 | 0.35 | Current Liabilities to Current Assets Ratio |
| Rasio EBIT terhadap Penjualan | 14.8% | 14.4% | 16.1% | EBIT to Sales Ratio |

Penjualan Neto
Net Sales

+8%

Laba Bersih Setelah Pajak
Net Profit After Tax

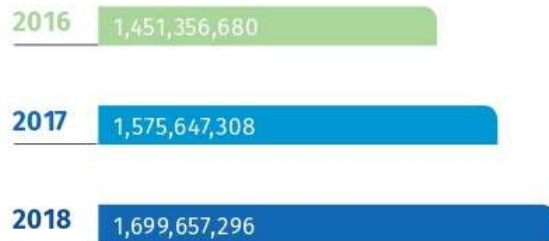
+23.7%

Total Aset
Total Asset

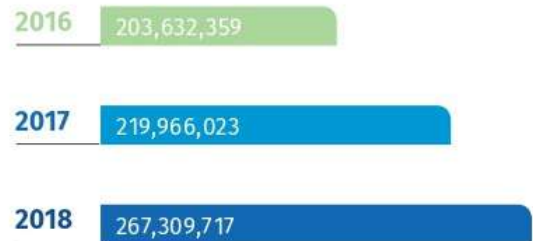
+2.6%



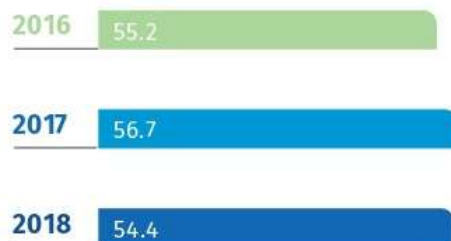
PENJUALAN NETO (Dalam Ribuan Rp)
NET SALES (In Thousand Rp)



LABA USAHA (Dalam Ribuan Rp)
OPERATING INCOME (In Thousand Rp)



MARJIN LABA BRUTO (%)
GROSS PROFIT MARGIN (%)



LABA BERSIH PER SAHAM (Rp Penuh)
NET INCOME PER SHARE (Full Rp)

